



Solar Auction Platform

Overview

Energy Action is proud to introduce Australia's solar reverse auction platform. This allows solar installers to bid competitively against one another to supply your electricity competitively. In this live event, solar installers may be invited to bid on the same specification within a fixed timeslot. Our process delivers frictionless access to the solar market, reducing time and costs for all parties. The platform also allows users to buy systems outright and for the complete management of the installation process.

Key Benefits



Fast, independent and robust process from end to end



Fast-track your way to a more sustainable future



Maximum competitive tension



Open and transparent



"Like for Like" comparison reporting

Key Features

- Independent sizing of solar for your business needs
- comprehensive and easy to digest information to help you make a good decision
- See the auction bids in real-time from up to 15 qualified suppliers through a dynamic platform
- Project management to ensure installation is Tier 1 quality and compliant with local requirements
- Select the options your business requires to ensure you receive the right system for your investment

Powered by Beam Solar, our solar reverse auction platform is the only platform of it's kind in Australia. It ensures Tier 1 quality projects are sized and completed at a competitive price via a seamless process from concept to completion and beyond.

How the Solar Auction Process Works



Review your requirements and assess your options

Basic information acquired from a recent electricity bill, along with your consumption data is uploaded to our portal and reviewed instantly by our software. The data is combined with satellite imagery of the proposed site to provide you with options that would best suit your needs.



Review your options and select the system that best suits your requirements

Receive instant results on our portal for your review. The results contain accurate projections of costs, output, and onsite energy usage to help you select the system that best suits your needs.



Receive initial offers

Through the creation of a comprehensive specification based on your selected preferences registered suppliers are invited to submit initial offers for completing the project. From this, a shortlist of the best and most suitable offers is created. You get a detailed evaluation of the offers to help understand what is being proposed. From here, you can choose an offer to accept immediately, or go to auction.



Going to auction

Before the auction, your shortlisted suppliers inspect your site, and we run a detailed final offer qualification to score suppliers on the important details. You can view your auction via the platform live. Your shortlisted suppliers bid down the price against each other, creating maximum price tension around your system requirements.



Enter into a solar agreement with your supplier

The effort we put in up front to specifying the project means that contracting is now a fast and efficient process. All terms, as well as the price, have been agreed. Review the contracts, sign, and pay the deposit to start work. Note only when the contract is executed by both parties is the offer binding.



Installation management

After your contract is signed, you can retain us as Owners Engineers to ensure your project is delivered on time and to specification, removing the need for your staff to manage the process. We offer Owners Engineer services, including weekly progress updates with you, we monitor the system for 12 months to ensure it does not deviate from benchmark performance and facilitate any defect resolution during the coverage period. All of this is done within the specified project price.

Our Solar Auction platform is powered by



Make a good decision

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energyaction.com.au